



## Networking Tips for Effective Engagement

Improving your people skills doesn't have to be boring. This interactive presentation will help you learn to become better connected by first showing you what to avoid. Using reverse psychology, Diane Windingland will reveal some of the worst networking techniques before wrapping up with practical ways you can effectively engage people and build business relationships.

### Target Audiences:

- Professionals
- Business Owners

### Top Takeaways:

- How to navigate a networking event (especially what "not to do")
- Effective body language
- Remembering names
- How to craft a "bumper-sticker" version of an elevator speech
- How to start a conversation
- How to exit a conversation
- The importance of follow up

[www.SmallTalkBigResults.com](http://www.SmallTalkBigResults.com)

[Diane@SmallTalkBigresults.com](mailto:Diane@SmallTalkBigresults.com)

612-306-4214

